



CALIFORNIA COMMUNITY
BANKING NETWORK

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CCBN Partners with Fairway Independent Mortgage Corporation

Irvine, CA (April 1, 2019) – The California Community Banking Network (CCBN) has named the Eric Vavere Team of Fairway Independent Mortgage Corporation as a Preferred Service Provider, giving CCBN members access to unique discounts and benefits for mortgage products and more.

“The Eric Vavere team has incredible high-touch customer service and competitive mortgage products that compliment our community banks and allows them to offer quality products that meet their customer’s mortgage needs,” said David Haithcock CCBN President and CEO. “We are so pleased to partner with Eric and Fairway to share their services and offer additional benefits for our members.”

CCBN Members will receive:

- **A \$1000 Credit towards Appraisal and Closing Costs for all customers**
- **A Free Website and Social Media Platform Digital Audit**

(The Eric Vavere web development team specializes in brand recognition and SEO which can be extremely helpful for banks.)

The Eric Vavere Team of Fairway Mortgage is a direct lending team with a Community Bank Program which allows their partners an avenue to offer first mortgage products, while Fairway processes, underwrites, and services these loans. This provides their partners with an excellent opportunity for revenue building, customer retention, and expanded marketing capabilities.

Since opening their doors more than 20 years ago, the Fairway team has helped thousands of Americans achieve their dream of homeownership. Ranked as one of the top 10 mortgage companies in America by Mortgage Executive Magazine, they have funded more than \$50 billion in loans since the company started and more than \$21.2 billion in 2017 alone.

About CCBN:

The California Community Banking Network (CCBN) represents thousands of community bankers in California. CCBN designs educational programs, promotes connectivity among professional peers and advances legislative issues through boutique services that cultivate a supportive network for community bankers in California. For more information log on to www.ccbnetwork.org.

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